

AURES II – Auctions for Renewable Energy Support II

Regional Workshop 4
@Strommarkttreffen

Virtual Regional Workshop, 26 June 2020

AURES II – an overview



AURES II – Auctions for Renewable Energy Support II

- Supported through Horizon2020 framework
- November 2018 October 2021
- Coordination: Fraunhofer ISI, Germany
- Consortium: 11 institutions from 6 EU Member States + UK

AURES II – 11 institutions from 7 European countries







AURES II has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 817619

AURES II – an overview



AURES II – Auctions for Renewable Energy Support II

- Supported through Horizon2020 framework
- November 2018 October 2021
- Coordination: Fraunhofer ISI, Germany
- Consortium: 11 institutions from 6 EU Member States + UK

Objectives:

- 1. Generate and communicate new insights on the applicability, performance, and effects of **specific auction designs**
- 2. Provide **tailor-made policy support** for different types of auction applications
- 3. Facilitate **knowledge exchange** between stakeholders

AURES II – Inform the discussion on renewable energy auctions

- 12 country case studies
- AURES II Auction Database
- Policy Briefs
- Reports on current topics
- Research papers
- Stakeholder workshops
- Country case cooperation



NURES



Vasilios Anatolitis Fraunhofer ISI vasilios.anatolitis@isi.fraunhofer.de

AURES II

Website: LinkedIn: Twitter: Newsletter: http://aures2project.eu/ AURES II @auctions4res http://eepurl.com/gd42zz



AURES II has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 817619



Impact of Covid-19 on RES Auctions

Fabian Wigand, Guidehouse/Navigant

Virtual Strommarkttreffen / Region AURES II Workshop 26.06.2020

Impact of Covid-19 on RES procurement & project realization



Reduced power demand

2020 RES target fulfilment

Supply chains

Permits

Risk penalties

- Strong decrease in short-term power demand, high midterm uncertainty --> reduced power demand and tighter budgets could reduce new RES auction volumes
- 2020 RES targets: Countries previously at risk of falling short of their 2020 target might now not see the need for additional RES action
- Short-term supply chain disruptions (although may RES component sites in Europe continue to operate)
- Delays of permits by planning authorities
- Risk missing project realization deadlines, face penalties

EU Member State action on RES project realization deadlines



Industry voice	 Many industry associations call for deadline extension, although in Spain it asks for sticking to original deadlines
Extensions	 Extension of realization deadlines: Germany (upon proof of causes) France Greece (by 6 months (until end of June) or 4 months (until end of year)
Postponements	 Postponement of auctions France (av. 2 months) Ireland (1 month) Portugal (paused) Slovakia (cancellation)

• But: Greece and Netherlands sticked to schedule

Covid-19 increases financing and capital market risk





Long-term economic challenges and public debt downgrading country ratings

Postponing auctions, retroactive policy changes

Lower and fluctuating wholesale prices emphasise need for state revenue stabilisation

Decreased availability and increased cost of capital for RES project finance, devaluation of assets inhibit balance sheet financing

Pot. access to government-backed guarantees & loans through economic relief packages

How to adjust the RES auction design



Extending deadlines

→Extending realization deadlines of awarded projects and for upcoming auctions, tailored to local circumstances, automatic and uniform

Changing procurement →Allowing for longer award periods & increasing digitalization of auctions and permitting procedures

Schedules & volumes

 \rightarrow Adjusting auction schedules but if possible avoiding auction volume revisions (unless competition significantly reduced)



Achieving the Renewable Energy Policy Objectives -Evidence from European Auctions

25th June 2020 – Online Workshop Ann-Katrin Hanke & Vasilios Anatolitis

Forthcoming Research Paper

Identification of RES policy objectives based on national laws

AURES 🗠 🗛 😣 📗

Are objectives positively or negatively correlated?



Table 2: Analysis of relation between the aforementioned objectives. Legend: ++ = complementary, + = rather complementary, - = contrary

Which design elements help to achieve objectives or are hindering their fulfillment?

Design element	Lifectivenes	ciency	cost effi- ciency	growth	supply	diversity
Volume of auctioned product	+	0	0	+	+	+
Multi-technology	+	+	+/-	0	-	-
Financial prequalifica- tion	+	0	-	0	0	-
Material prequalifica- tion	+	0	-	0	+	-
Ceiling price	-	0	+	0	0	-
Floor price	+	-	-	0	0	+
Multi-criteria	0	-	-	+	+	+
Quotas	0	+	-	0	+	+
Bonus/Malus	0	+	-	0	+	+
Favourable treatment for specific actors	-/o	-	-	+	-	+
Penalties	+	0	-	0	0	-

Dealers allowed

THE

Table 3: Analysis of the impact of selected auction design elements on the objectives. Legend: + = positive impact, o = no impact, - = negative impact

What are the countries' objectives?



Table 4: Overview of identified objectives of different EU countries

Most countries follow coherent strategies in defining objectives and design



Did countries follow consistent strategies when defining their objectives?

		-			
	Aligned	Ambiguous	Non-aligned	Neutral	
	Denmark	France	Estonia	Finland	
	Italy	Germany	Hungary		
	Lithuania	Greece			
	Luxembourg				
	Netherlands				
	Spain				Suitable
	United Kingdom				- Durable
Table 6: Constal tendency of the relation between identified objectives of different FIL					Denmark
countries	children to the state of the	c relation been	zn nemmed obj	conves of unitital 150	Finland
					France
					Greece
heir	•				Italy
4 6 0					Lithuania
Ine	l f				Luxembourg
					Netherlands
					a .

Did countries design t auctions according to objectives?

> Table 7: General performance of policy designs of different EU countries based on designated objectives

> Spain UK

Improvable

Estonia Germany

Hungary



Ann-Katrin Hanke

Takon GmbH hanke@takon.de Karlsruhe Institute of Technology ann-katrin.hanke@kit.edu

AURES II

Website: LinkedIn: Twitter: Newsletter: http://aures2project.eu/ AURES II @auctions4res http://eepurl.com/gd42zz



AURES II has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 817619







Auctions and energy communities

Risks, design options, and international experiences

Ana Amazo – Senior Consultant at Navigant/Guidehouse 4th AURES II Regional Workshop & Strommarkttreffen Webinar

#1 Energy communities can take many forms and strive for different objectives



Local proximity

No widely

accepted

definition

- Local (financial) ownership vs. participation in project development
- Focus on community benefits

Definitions are important in targeting measures to energy communities	 Definitions can reduce the potential for non-intercompliance evaluation can be cumbersome Broader definitions can be alternative to defining actors If targeting specific business models is the 	 Definitions can reduce the potential for non-intended use but implementation is challenging: compliance evaluation can be cumbersome Broader definitions can be alternative to defining specific actors/business models for community actors If targeting specific business models is the right fit, an option is to support outside the auction 				
	Actor-based ("business model")	Community involvement criteria (independent of actor/business model)				
	Germany's citizen energy companies in wind auctions (in 2017)	France's bonus for participatory funding				

#2 Measures within the auction can facilitate participation but come at the compromise of market distortion



	Measures inside the auction						
	Other conditions for participation	Bonus or quota	Different pricing rule				
Country example	Preferential auction rules in Germany	Citizen participation bonus in France	Uniform pricing rule in Germany				
Financial risk							
Allocation risk	\checkmark	\checkmark					
Price risk			 				
New-bidder risk							
Non- compliance risk							
Non- realization risk							

Challenges

Measures can have adverse effects on auction outcomes

Preferential auction rules in Germany → auctioning of projects in different development stages increases non-realization risk

Bonus or quota \rightarrow auction price level higher

#3 Measures outside the auction interfere less with the auction but show limited impact against actor consolidation trend



	Measures outside the auction					
	Financing for project pre-development	"Market building" measures (open to all bidders)				
Country example	Guarantee Fund in Denmark	Several countries introducing auctions				
Financial risk	\checkmark					
Allocation risk	~					
Price risk						
New-bidder risk		~				
Non-						
compliance						
Non-						
realization risk						

Challenge

Limited effectiveness in reversing a trend towards overall actor consolidation

Guarantee Fund in Denmark

Community energy projects have not yet participated in past auction rounds (Caveat: limited experience due to few rounds)

Similar measures promoting community energy actors \rightarrow "option-to-purchase" and "value-loss" scheme

#4 Exempting energy communities and coupling support to auction result can be a compromise, but should be done carefully



Exemptions from auction is at odds with overall transition to auction-based support schemes

→ "Accession mechanism" (granting access to the auction outcome) lowers risks of participating and winning an auction and increases compatibility with auction outcome

Spain: accession mechanism with quota, first-come, first-served
allocation (in discussion)

Country examples	Greece: Since 2019, admin. tariff for solar projects: average of
	past 3 rounds * 1.05 (multiplied by 1.1 for energy community projects).

Finding an appropriate legal definition for RECs to qualify for the exemption is a challenge

Considerations

Project-based definitions (size) provide incentive to develop small projects, instead of larger, more cost-effective projects

Five things to remember



Energy communities can take many forms and strive for different objectives

Measures within the auction can facilitate participation but come at the compromise of market distortion

Measures outside the auction interfere less with the auction but show limited impact against actor consolidation trend

Exempting energy communities and coupling support to auction result can be a compromise, but should be done carefully



Opening of community turbine – Fintry, Scotland (Source: Peter Skabara – Community Energy)



Thank you

The report was prepared under the AURES II project funded by the EU Research Program Horizon 2020.

Download the report here:

http://aures2project.eu/wpcontent/uploads/2020/02/AURES_II_D4_2_energy_communities.pdf

Ana Amazo – Senior Consultant at Navigant/Guidehouse 4th AURES II Regional Workshop & Strommarkttreffen Webinar



Empirical Analysis of the Impact of Auctions on Local Supply Chains

Task 4.2

AURES II - Regional Workshop 4 / Strommarkttreffen, 26 June 2019

Craig Menzies

Head of the Energy Department, Factor



Objective and Methodology

Objective: To estimate the **perceived impacts of auctions**, **design elements & context conditions** on the **market concentration** (number and diversity) of project developers and component manufacturers.

Methodology: An **Expert Elicitation-based approach** with key experts from the RES sectors of **ES, UK, PE & SA**. Focus on project developers and component manufacturers of **4 technologies** (on-shore wind, off-shore wind, solar PV and CSP).



MAXIMUM PROJECT SIZE (vs. NO MAXIMUM SIZE LIMITS)							
When there is a maximum project size, only projects of a size below a maximum limit may participate in the auction.							
<u>ADM5: Compared to the absence of a maximum project size limit, h</u> ow would you rate the effect of the existence of a maximum project size							
a) on the number of project developers?							
Strong Neutral Strong Increase							
0 1 2 3 4 5 6 7 8 9 10 							
b) on the number of component manufacturers?							
Strong Neutral Strong Increase							
0 1 2 3 4 5 6 7 8 9 10							

Perceived Direction and Strength of Influence



Preliminary Results for South Africa (I)

The Effect of Design Elements on the **NUMBER** of Developers and Manufacturers:

- A transparent auction schedule, as well as frequently implemented auctions, were perceived to be determinants for a high number of developers and manufacturers.
- Prequalification requirements (of all kinds) are perceived to reduce the number of developers and manufacturers.

Impact of Design Elements on the Number of Developers and Manufacturers South Africa, Ordered by Mean Percieved Impact Strength



Perceived Direction and Strength of Influence

NURES

Preliminary Results for South Africa (II)

The Effect of Design Elements on the **DIVERSITY** of Developers and Manufacturers:

- ► At the extremes, the **diversity** and numbers (of developers and manufacturers) are affected by the same design elements and in **similar ways**.
- Impacts on diversity are perceived to be quite strong for project developers, especially via prequalification requirements.



Impact of Design Elements on the Diversity of Developers and Manufacturers

Preliminary Discussion

The full impact of auctions (versus administratively-set support) on market concentration is perceived to be generally balanced (on average).

Some **common patterns** can be observed **across case countries.** However, certain differences also exist

=> e.g., in Peru, the impact of auction design elements is perceived to be more negative overall

The **relative importance** of auctions, design elements and context conditions appears to be **heterogeneous** for the four case countries, according to the elicited expert judgments.



Craig Menzies Factor <u>cmenzies@iamfactor.com</u>

AURES II

Website: LinkedIn: Twitter: Newsletter: http://aures2project.eu/ AURES II @auctions4res http://eepurl.com/gd42zz



AURES has received funds for the years 2018-2021 from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 817629



Renewable energy revolution in Poland

U-turn in the Polish RES auctions system since 2018

2005 to 2016 - 70-fold expansion of wind capacity



10 GW

Installed renewable capacity in Poland by mid-2020

65%

Onshore wind share in installed RES capacity at the end of 2019

26/06/2020

U-tu

blish RES auctions system since 2018

Sources: PWEA, ICIS

Planned RES auction volumes in Poland



Auction baskets for new installations



Further changes in 2020



- Relaxing of 10H rule for onshore wind planned from 2021
 - Amending Act on Investments in Wind Power Plants
- Extension of the auction system from mid-2021 to 2026
 RES act amendment planned in September 2020
- Anti-Crisis Shield 1.0
 - $_{\odot}$ Up to 12 months extension to start generating RES power to receive subsidy
- Offshore wind draft published in January 2020
 - $_{\odot}$ Law adoption planned by the end of 2020

Strike prices below market prices



Power Horizon capture prices forecast compared to 2019 auctions strike prices



Instead of conclusion



• Open questions:

- Why the renewable U-turn in Polish policies?
- Why large onshore wind and solar goes into auctions when being on the market seems more profitable?



Thank you



Federal Ministry for Economic Affairs and Energy

Supported by:

on the basis of a decision by the German Bundestag

AURES II & Strommarkttreffen

India's first 24/7 RE-tender linking renewables with energy storage solutions

Tobias Winter, GIZ India, New Delhi 26 June 2020



365 days of solar generation in India

MWp generation, 365 days



Daily generation from solar in Germany 2019 (in %)

Share of total electricity "consumption", 365 days



365 days of solar generation in India

MWp generation, 365 days



Electricity generation from renewables in India

Peak demand of the year 2019 happened on 4th June 2019



Electricity generation from renewables in India

9th October 2019 – lowest generation of electricity from all RE in 2019



Price for utility scale power discovered through reverse auction

Large scale RE is able to compete with coal. But can RE deliver during peak demand at night?





Avg. Coal ~5 EURct./kWh

Lowest bid PV ~3 EURct./kWh

Lowest bid Wind ~3 EURct./kWh

Levelised cost of electricity in India (nominal \$/MWh)

Last updated in 05/2020



Projected net coal power capacity additions in India (in GW)

to cater the electricity demand growth of approx. 4% annually (peak demand growth approx. 7% annually) until 2030



Ido Berey Forum

Source: www.cea.nic.in Compiled by:

1,2 GW PPAs with specific peak power tariffs (in EURct./kWh)

Govt. of India giving higher tariffs for peak power with preference for renewables + storage



PPAs with specific peak power tariffs (in EURct./kWh)

Govt. of India giving higher tariffs for peak power



PV + Storage cheaper than coal?

31.01.2020 - India wrote history! Here prices for bid of 300 MW RE + storage capacity (min. 150 Mwh with 50-150 MWp)



Time-of the day tariff for generation

Worldwide first 1,2 GW Renewables plus Storage tender by SECI

Peak Tariff*	Off-Peak Tariff
06:00 to 09:00	00:01 to 05:59
18:01 to 24:00	09:01 to 18:00

Bidder / Developer	Capacity	Peak Tariff		Off-Peak Tariff		Weighted Avg. Tariff*	
	MW	₹/kWh	EURct./ kWh**	₹/kWh	EURct./ kWh**	₹/kWh	EURct./ kWh**
Greenko	900	6.12	7,2	2.88	3,4	4.04	4,75
ReNew Power	300	6.85	8,0	2.88	3,4	4.30	5,05

Lessons learnt:

Time-of the day tariff for generation! instead of power trading at electricity exchange

- Single technology PPAs will continue but may be less preferred in future
- Dispatchable power from batteries, hydro and even wind the preffered choice for catering the peak demand

*2 hours in the morning and 4 hours in the evening out of the defined hours of peak supply

Price for utility scale power discovered through reverse auction

Large scale RE is able to compete with coal. But can RE deliver during peak demand at night?





Avg. Coal ~5 EURct./kWh

Lowest bid PV ~3 EURct./kWh

Lowest bid Wind ~3 EURct./kWh

21/7 not 24/7

performance criteria and tariffs for up to 1,2 GW

Tariff

- Fixed tariff for off-peak hours for 25 years
- Tariff for the peak hours through reverse action
- Excess generation can be sold in open market
- no tariff escalations
- Penalty of 1,7 EURct./kWh for all units below 3 MWh/MW of project capacity during 6 defined peak hours

Performance criteria

- 35% capacity utilization factor annual (+10/-15% annual variation in generation is permitted for first 10 years)
- 3 MWh/MW of project capacity to be supplied daily for six of the nine peak hours defined
- 6 out of 9 peak hours chosen by utility on a daily basis
- MWh energy storage backup with a minimum of 50% of the generation capacity. MWp sizing as per decision by bidder.
- Commissioning max. 30 months from PPA signing

Technology

- only solar, only wind or co-located wind-solar projects along with energy storage systems
- any combination of battery energy storage, pumped hydro, mechanical and chemical storage systems
 Driver
- Utilities prefer RE generation which matches their demand profiles with guaranteed minimum power dispatch
- Utilities prefer responsibility of balancing intermittent renewables laying with the independent power producers (IPPs)

Strategies to manage the capacity factor requirements at given tariff

Financial and technical measures

Financial

- Lower IRR expectations from this first project to stay ahead of competitors
- Assume a drop in costs of PV modules and batteries at time of procurement (mid 2021)
- Expect financing costs to fall as result of fiscal and monetary measures for Covid-19 recovery
- Pay penalty for a month's shortfall in generation and recover from third party sale in other months

Technical

- Locate project in multiple locations to maximize energy production
- Use cheaper batteries with faster replacement to benefit from further cost reductions or new technologies
- Deploy a mix of seasonal storage, like pumped hydro and short term storage, like batteries
- Use advanced tools for forecasting of wind and solar output to manage charging and discharging of storage

Vielen Dank!

Thank you!

धन्यवाद

Backup / Captive / Self-consumption behind the meter

Market opportunity for alternatives (approx. +5 GW annual growth)



PV rooftop + storage gaining momentum in India

At present in the commercial and industrial sector because of higher electricity tariffs



Vielen Dank!

Thank you!

धन्यवाद

Power tariffs in India for final customers

Depends on the state and the type of the consumer! RE + battery competetive?

State - tariff class	EURct. / kWh
City of Delhi - tariff for industries	~11
State of Madhya Pradesh - tariff for residential homes	~9
State of Maharashtra - tariff for commercial customers (Shopping center, call center, etc.)	~14

Electricity Generation from Renewables in India

Peak demand of 2020 happened on on 3rd March 2020 so far







DYNAMIC AUCTIONS UNDER THE NEW WINDSEEG: TEST BALLOON FOR MORE OR A FALSE START?

Dominik Huebler Associate Director

Virtual Strommarkttreffen Berlin, 26.Juni 2020 Leonie Janisch Research Officer

© NERA Economic Consulting

Insight in Economics[™]

About us



Dominik Hübler Associate Director

NERA Economic Consulting

Büro Berlin +49 30 700 150 620 Dominik.Huebler@nera.com

- Associate Director in the Energy and Infrastructure Practice in Berlin
- 12 years of experience advising companies, investors, law firms and public institutions regarding renewable energy, e.g.:
 - Advice on instruments promoting renewable energy sources in Europe and bidding support for renewables investors
 - Regulatory and market due diligence for off-shore wind projects, cogeneration and regulated networks in Germany and Europe
- Economic consulting in court and arbitration proceedings on renewable energy, including the Offshore Wind Energy Act, the Combined Heat and Power Act and state aid including in Germany, Bulgaria and Croatia
- Several publications in energy economics, e.g. on Art. 51 EEG (reduction of the support in the case of negative prices), changes to renewable energy support schemes, financing costs,...
- Regular lectures covering e.g. <u>long-term risks of green PPAs</u> and international experiences with auctions for renewable energies.

The bidding mechanism in Germany's new Offshore Wind Act: some old, some new

Proposed model retains a one-sided market premium but adds potential concession fees

- Unlike most other main European offshore markets (UK, DK, FR, PL) Germany retains a one-sided market risk premium
- In case of negative bids the developer pays an annual concession fee over a 15-year period



Proposed auction model is a hybrid dynamic / static auction

- Initial sealed bid round (as before)
- Dynamic second bidding stage in case of multiple zero-subsidy bids in round 1
- Winner of the dynamic bidding round gets the opportunity to raise bid (in de facto sealed bid) before the owner of the step-in right gets the chance to take over



Not entirely unchartered territory: Dynamic auctions have been already been used elsewhere

- SDE+ in NL
 - Multi-item auction with an increasing ceiling price. Bids are awarded up to the auctioned budget.



- Dynamic, zone specific auction for PV in PT
 - "Ascending clock" auction (increasing net present value) which continues until the offered volume is less or equal to the auctioned volume.



- Dynamic auction designs are the standard in telecommunication tender processes.

Benefits of static vs. dynamic auctions

- Standard for renewables in most European countries
- Simplest operational model (but can be strategically complex under first price award rules)
- May be better at ensuring competitiveness of auction where step-in rights exist (lower "cost" of information revelation)



- Plenty of precedent and experience from spectrum auctions for mobile telephony and capacity auctions in the energy sector
- Reduced risk of winners curse, as the behaviour of other bidders can be observed
- More suitable if multiple areas are auctioned simultaneously (but will they?)

Some questions on the proposed German mechanism



HYBRID AUCTION DESIGN

• Why the back and forth between static and dynamic bidding within a single auction

THE TWO SIDES OF INFORMATION REVELATION

Usefulness of Additional "costs" which may deter potential bidders from participating in the auction

ARE WE AUCTIONING THE RIGHT PRODUCT

 Costs and benefits of the current one-sided market premium vs. a symmetric market premium (CfD)

Will we see the new mechanism in action?

• Highly competitive market as proven by recent bidding in DE, NL, UK

• Technological progress expected to bring down costs

 Lower power prices due to Covid
Small lot sizes in 2021 in particular
 Existence of step-in rights may deter bidders
 Lower option value (higher penalties / shorter time frames) under new design may limi aggressiveness of bidding

Where we can help





- Analyses of different tender mechanisms for offshore wind in NL
- Design, preparation and subsidy analysis regarding the introduction of CfD in RO







- Wafers (ICC)
- Adjustment of regulatory framework conditions win (ICSID)
- Adjustment subsidy conditions hydro power, biomass (both ICSID)
- Diverse, e.g. grid connection, financial feasibility (FERC, ad hoc)

Recent NERA publications on renewable energy auctions







Thank you for your attention!

Dominik Huebler

Associate Director NERA Berlin +49 30 700 1506 20 Dominik.Huebler@nera.com

> © Copyright 2019 NERA Economic Consulting GmbH

All rights reserved.

Insight in Economics™