

STROMMARKTTREFFEN BERLIN

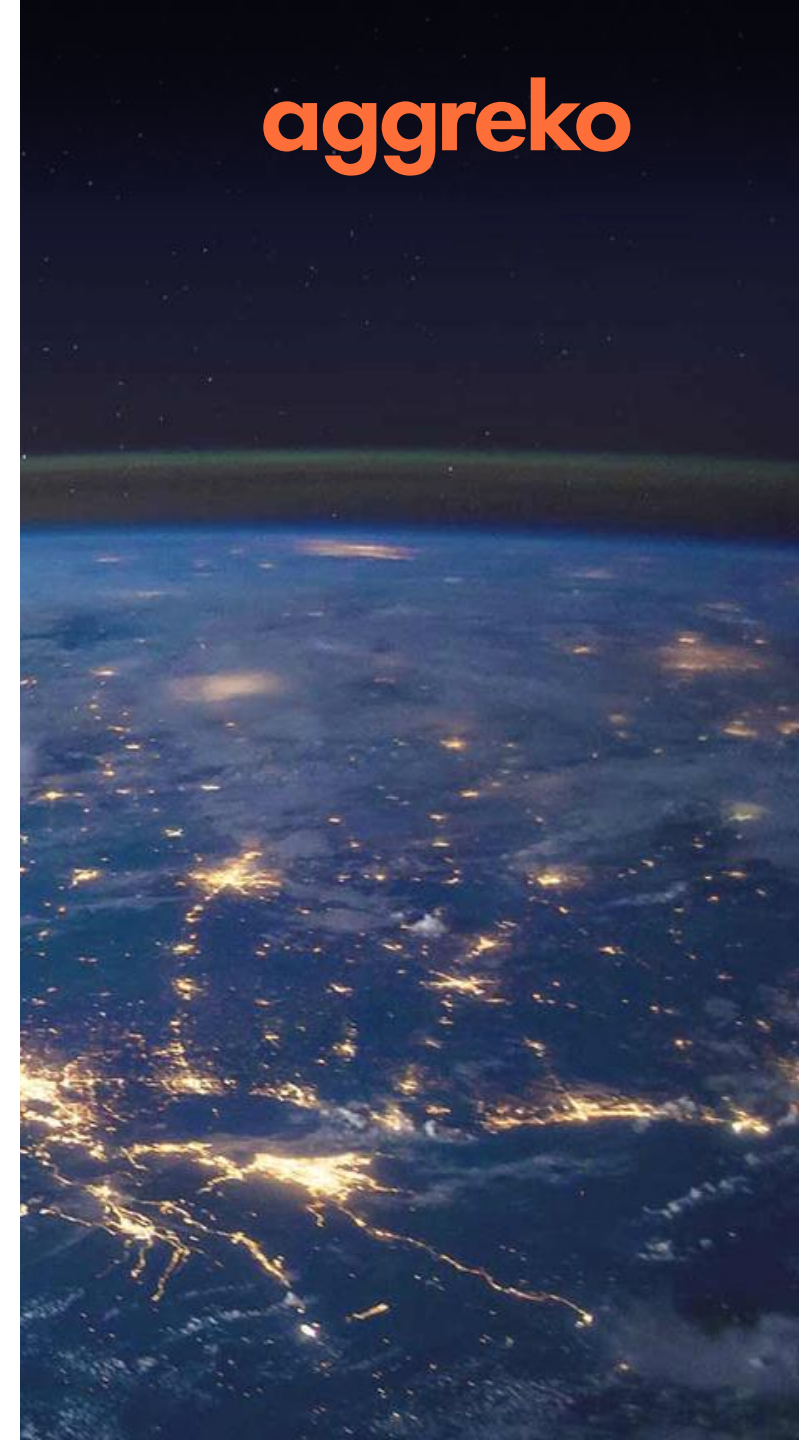
Development of Li-Ion battery market

AGGREKO KEY FACTS



- temporary power generation equipment
- temperature control equipment
- headquarter in Glasgow, UK
- 9,920 MW fleet
- 1,720m £ revenue
- 208 location worldwide
- 6,000 employees
- 124 countries where we operate

aggreko



- Younicos -> AMSS
- ESS products and projects
- Hardware and software products
- ON and OFF grid applications
- Main components

- Thermal generation



- Renewables (Solar / Wind)



- Battery Storage



- Software platform



Our Products

The products we use are much more than big boxes – they power cities, they cool rockets and help communities thrive.

Power

Whether a developing country is seeking a multi-megawatt power plant while a permanent grid is established, or a small entertainment company wants to put on a local event with the help of reliable rental power, we have the experience and know-how to get the job done.

Heating & Cooling

When it comes to temperature control, we're the ones you want on your team. Because we're also experts in providing stable, ambient temperatures for all types of industry and circumstance – essential for health and working conditions – and to enable operations to run safely.

Battery Storage

Our fully integrated, plug-and-play battery storage solutions ensure maximum system effectiveness and efficiency. They have been optimised across every component to deliver optimal system performance, minimise operating costs and shrink your carbon footprint.



GLOBAL STORAGE DEPLOYMENTS

MW

14,000

12,000

10,000

8,000

6,000

4,000

2,000

0

2015

2016

2017

2018

2019

2020

2021

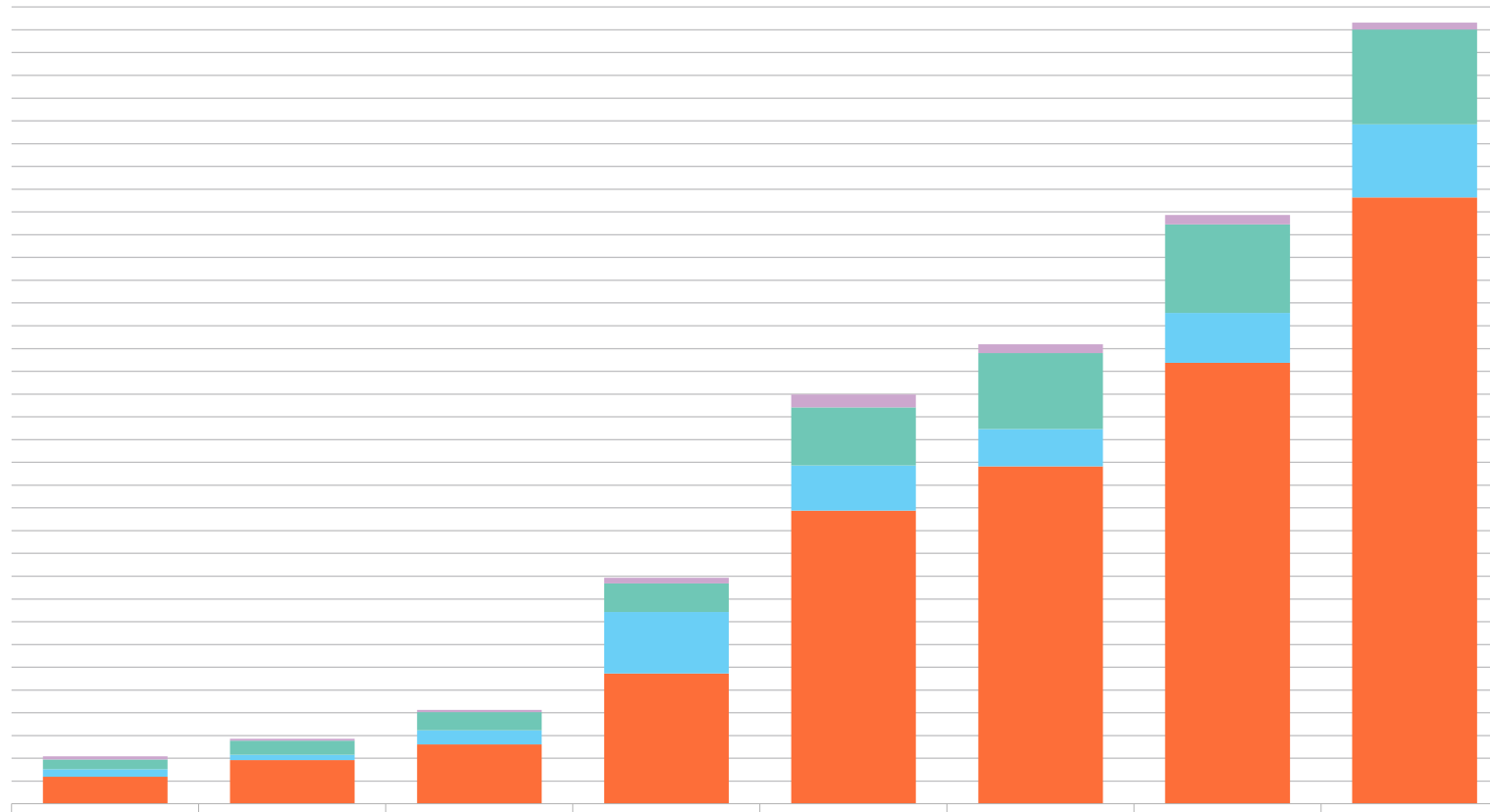
2022

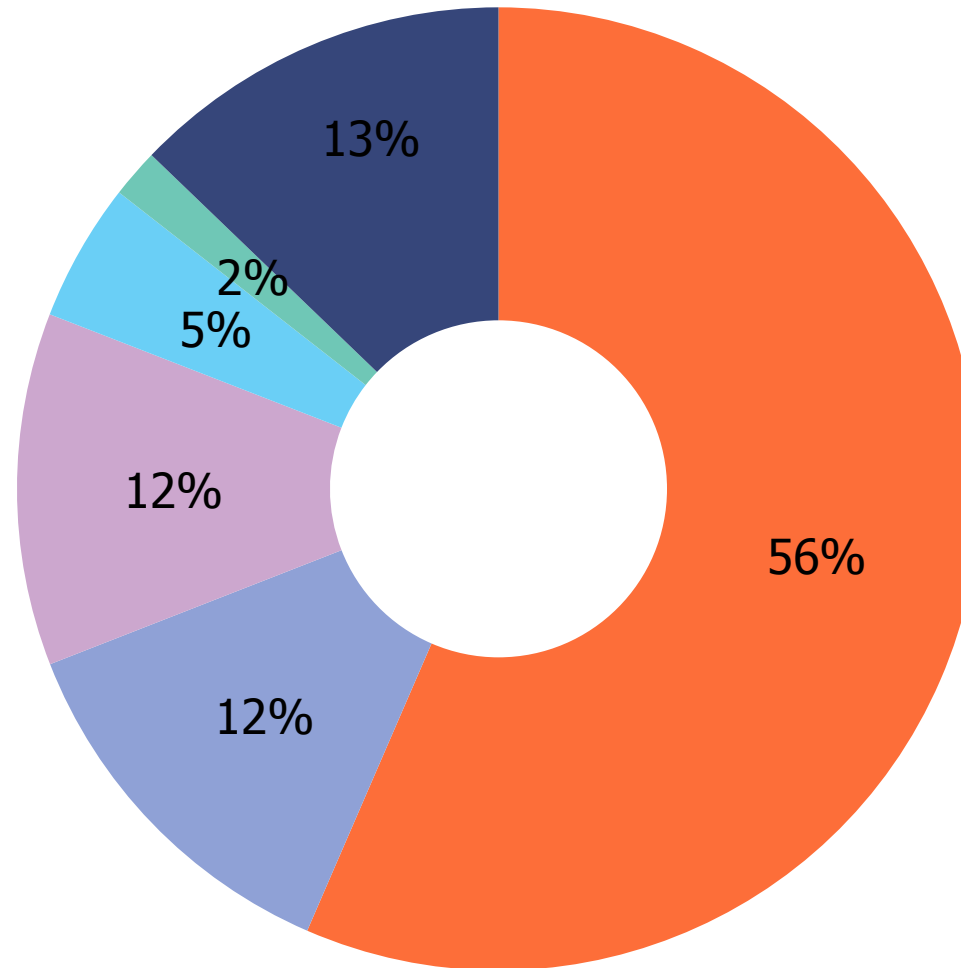
Other

Residential

Commercial

Utility-scale



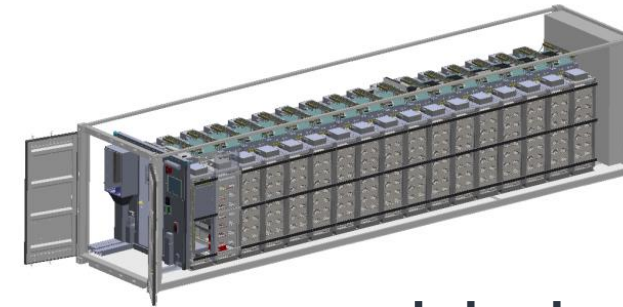
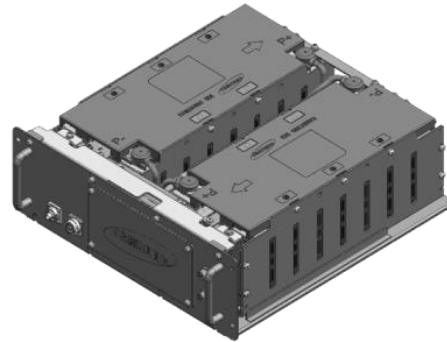
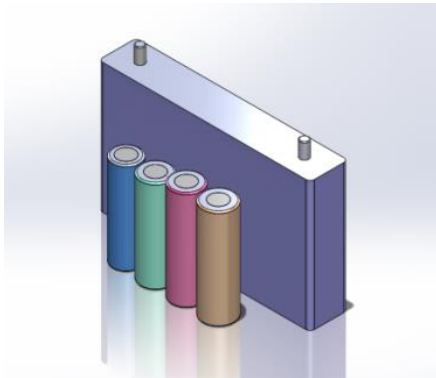


Cell

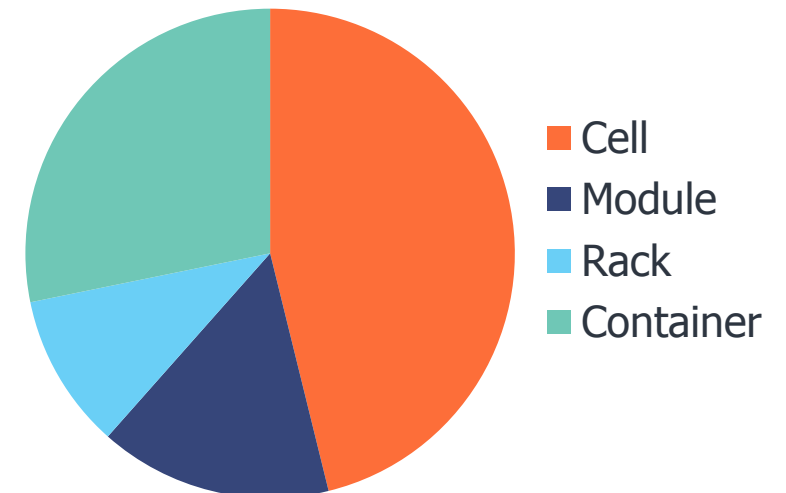
Module

Rack

DC Container

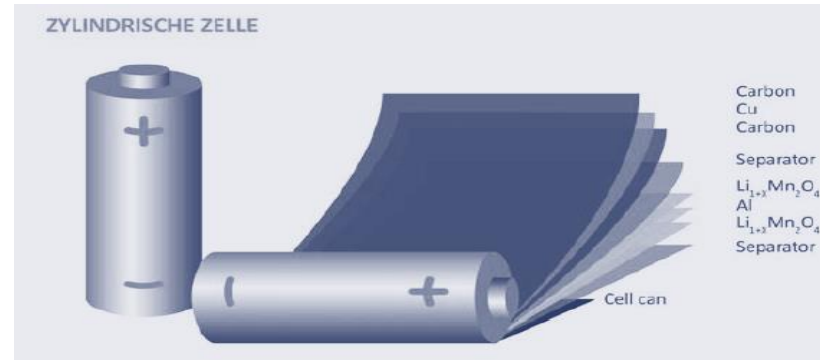


cost structure LiB battery products



TYPES OF LITHIUM ION CELLS

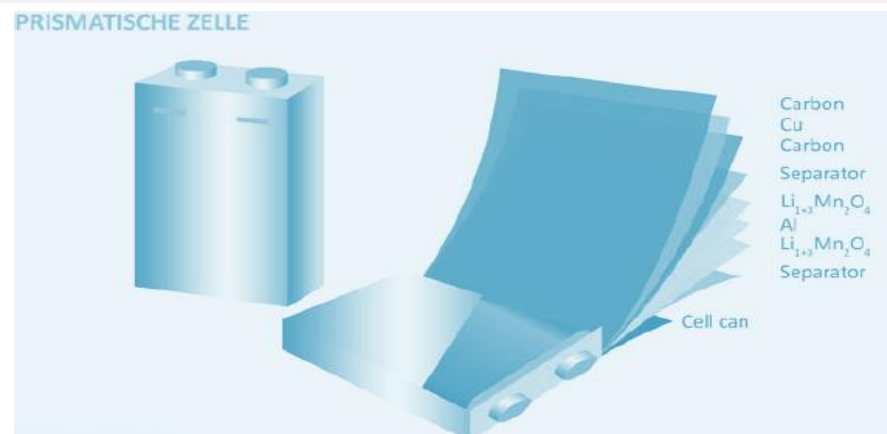
Cylindrical

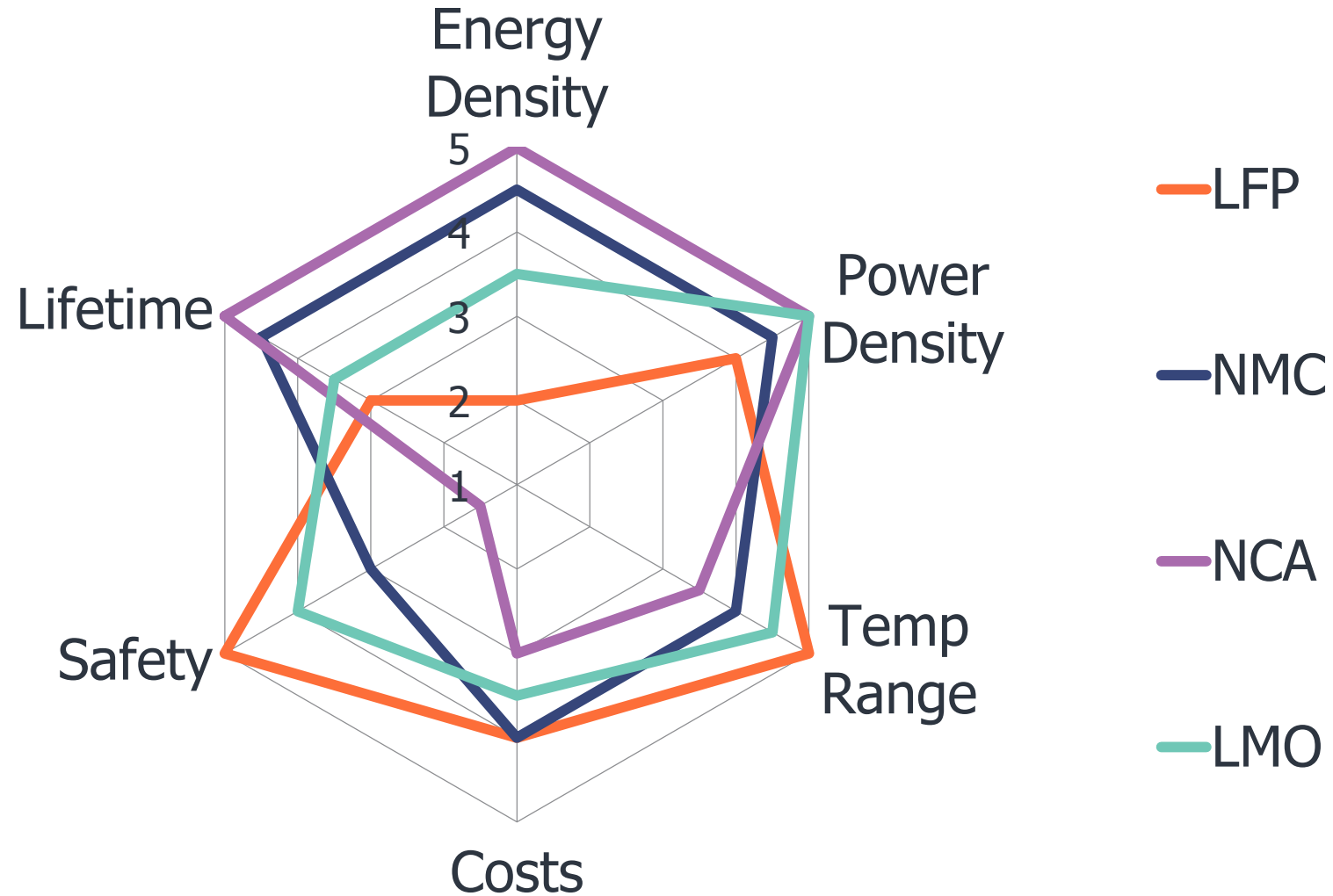


Pouch

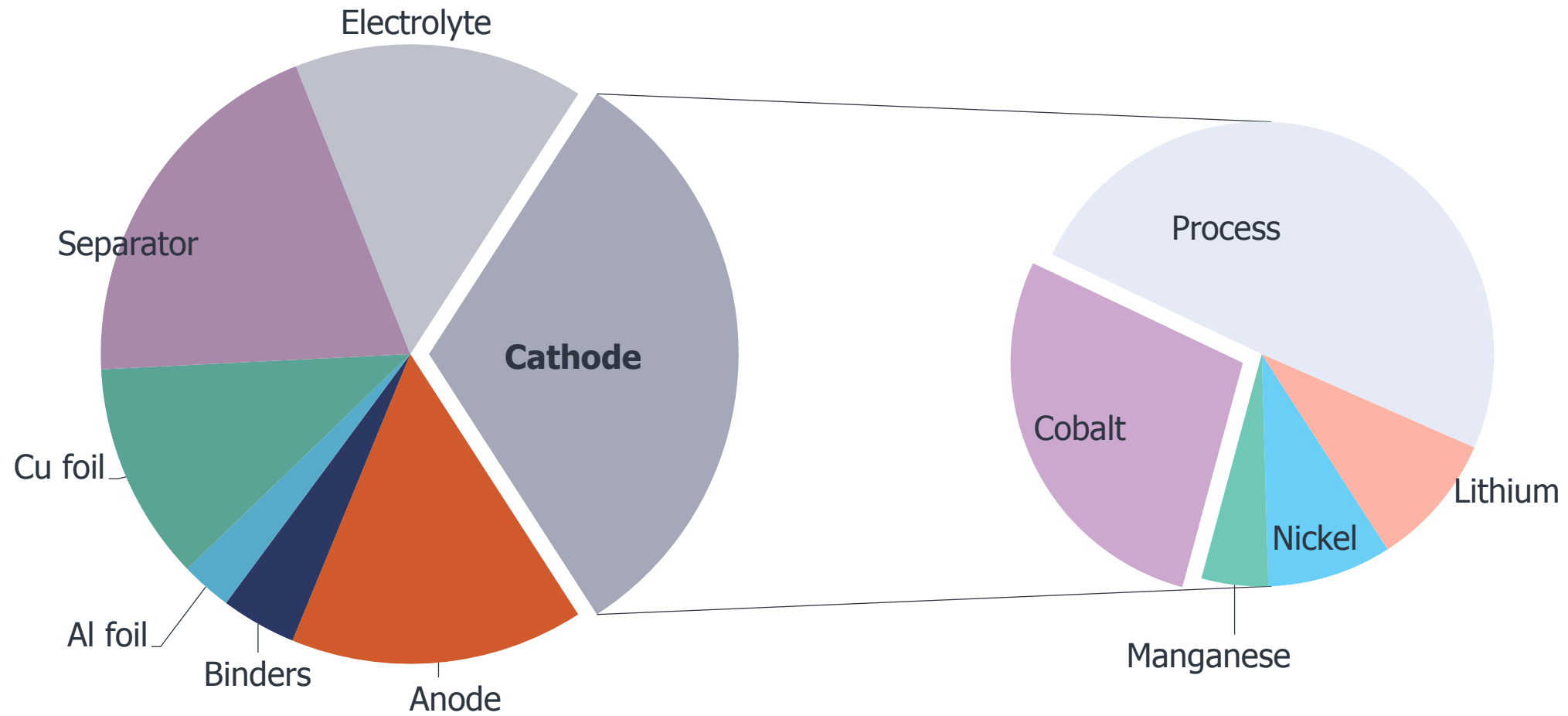


Prismatic

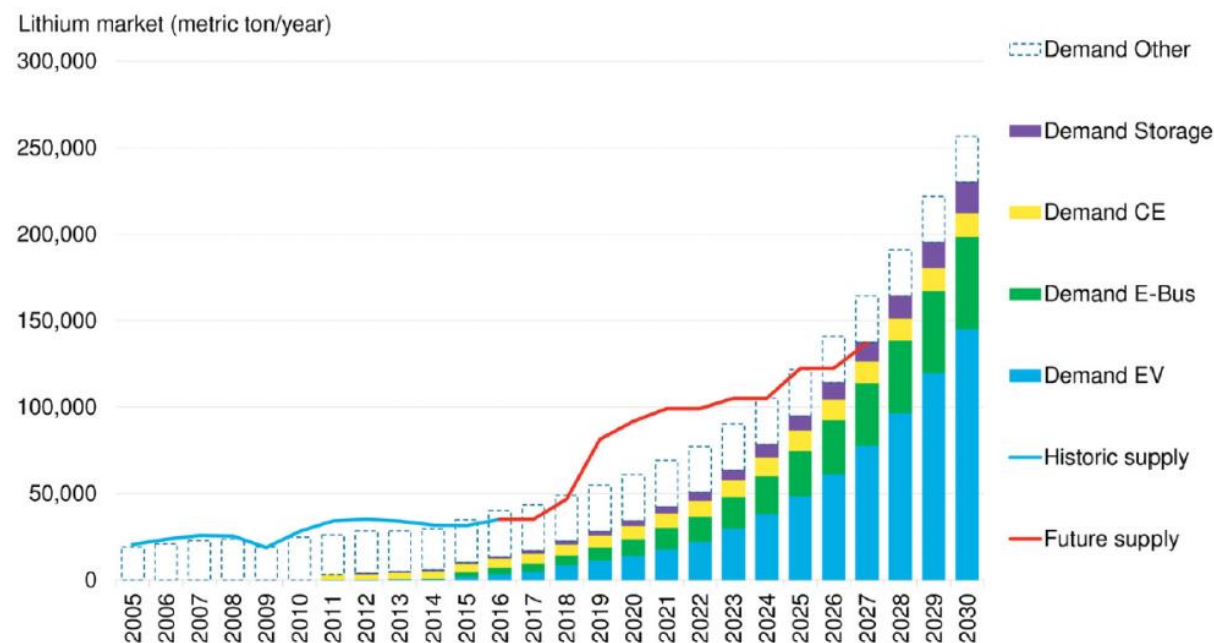




SPECIFIC COSTS BATTERY CELL NMC

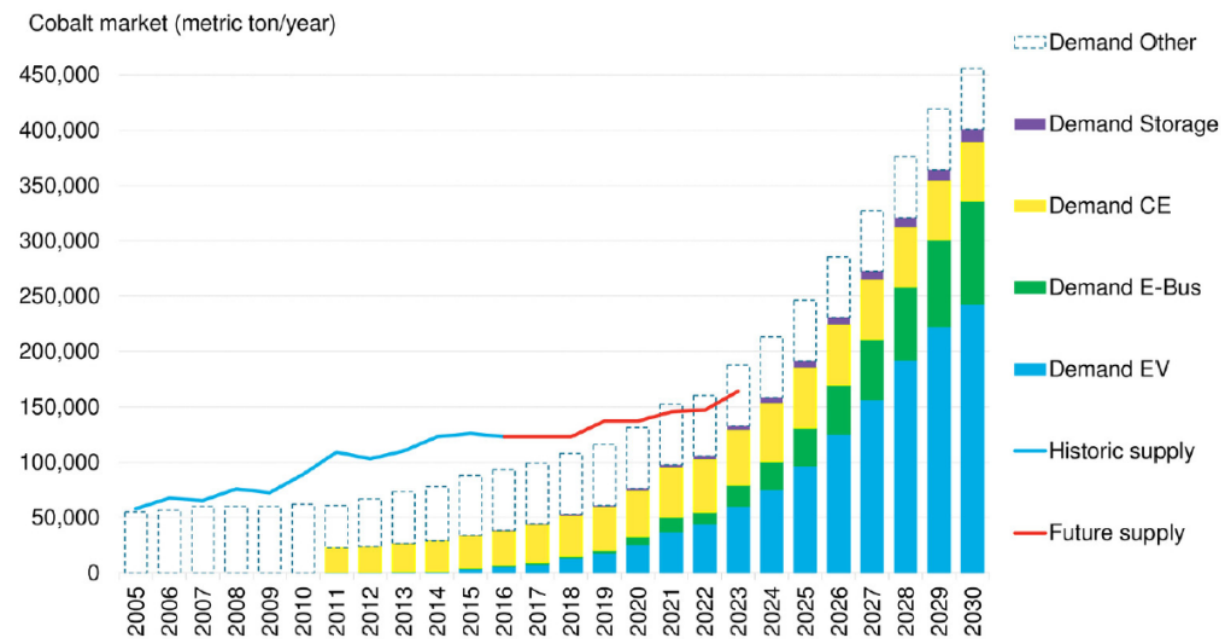


Lithium supply and demand



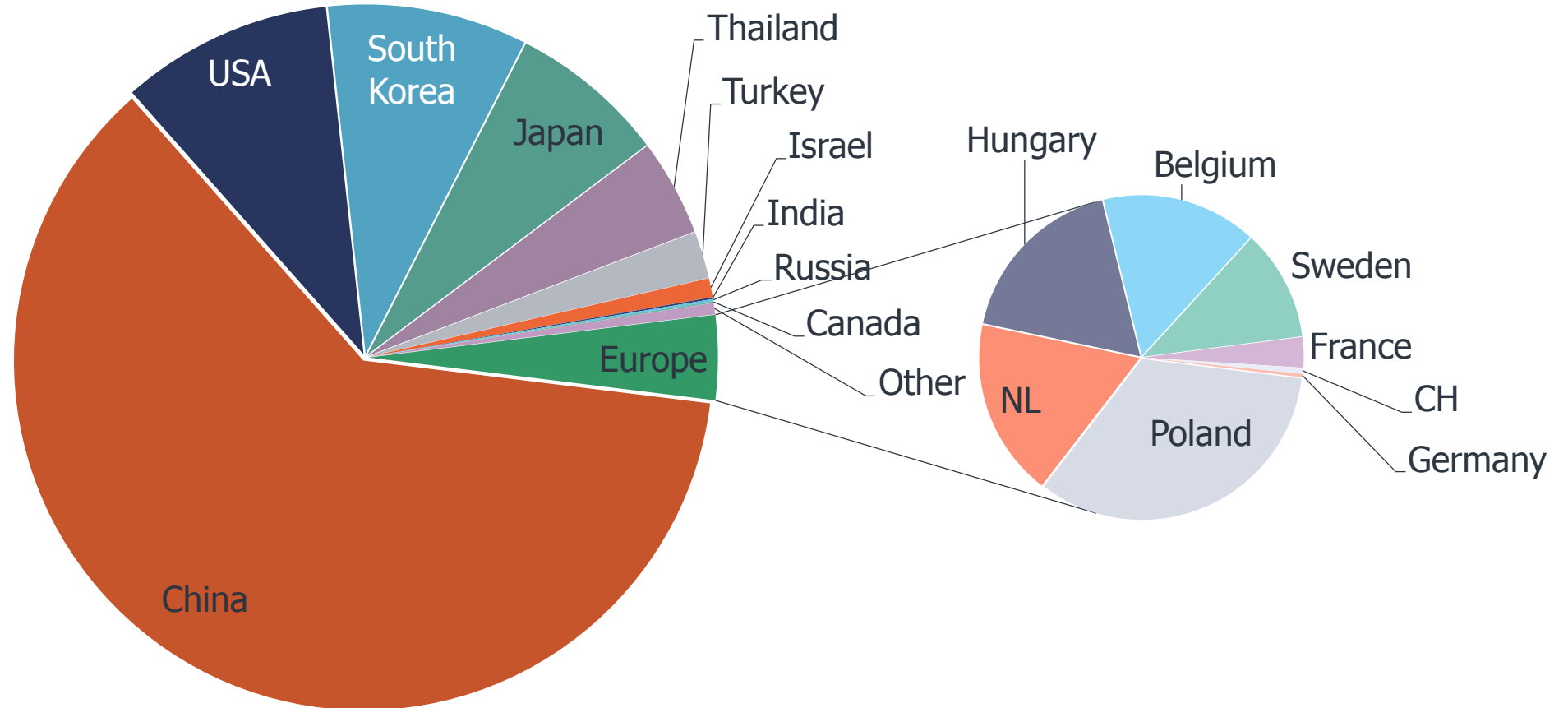
Source: Bloomberg New Energy Finance, press releases, Avicenne, USGS, IDTechEX, Deutsche Bank

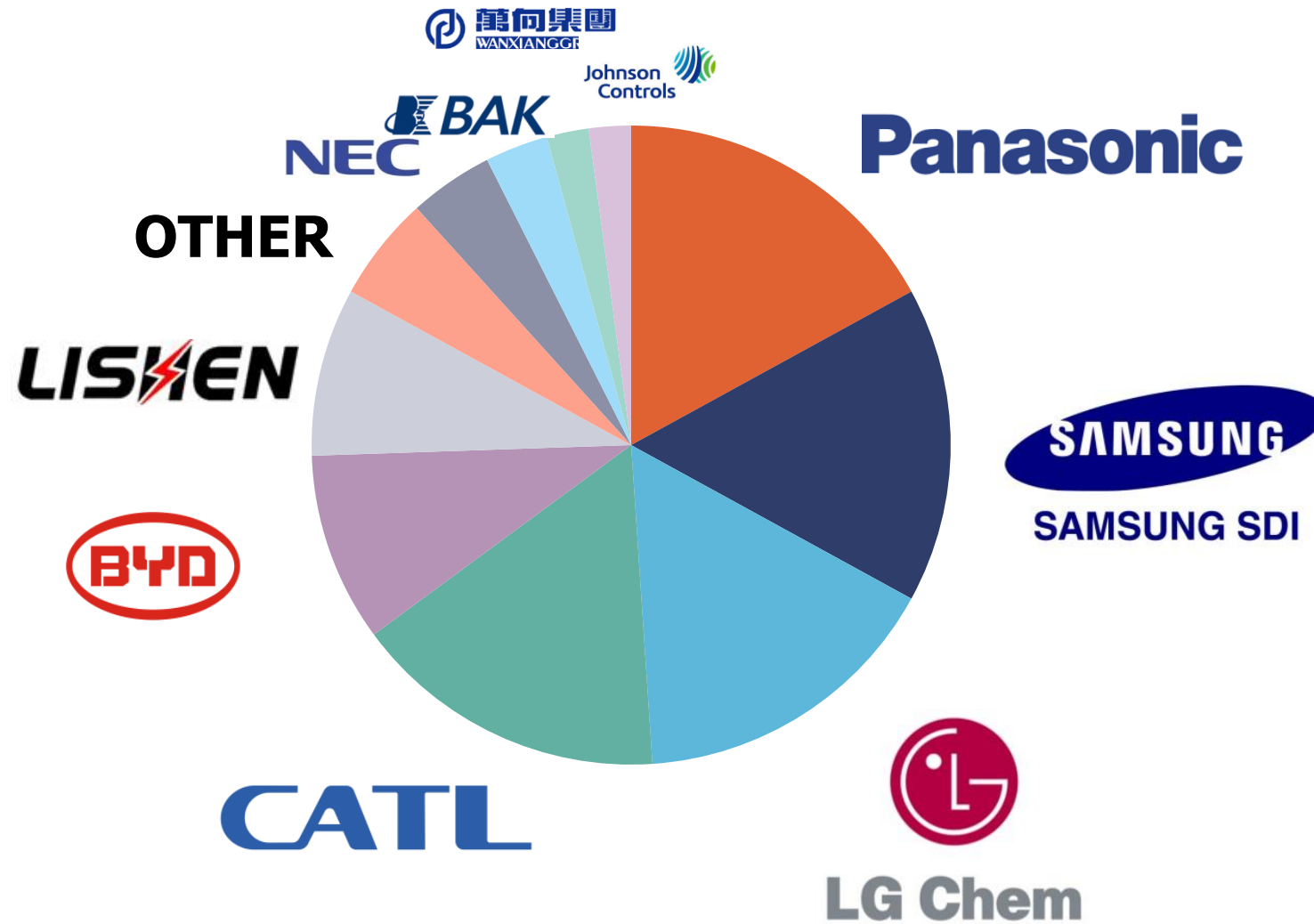
Cobalt supply and demand

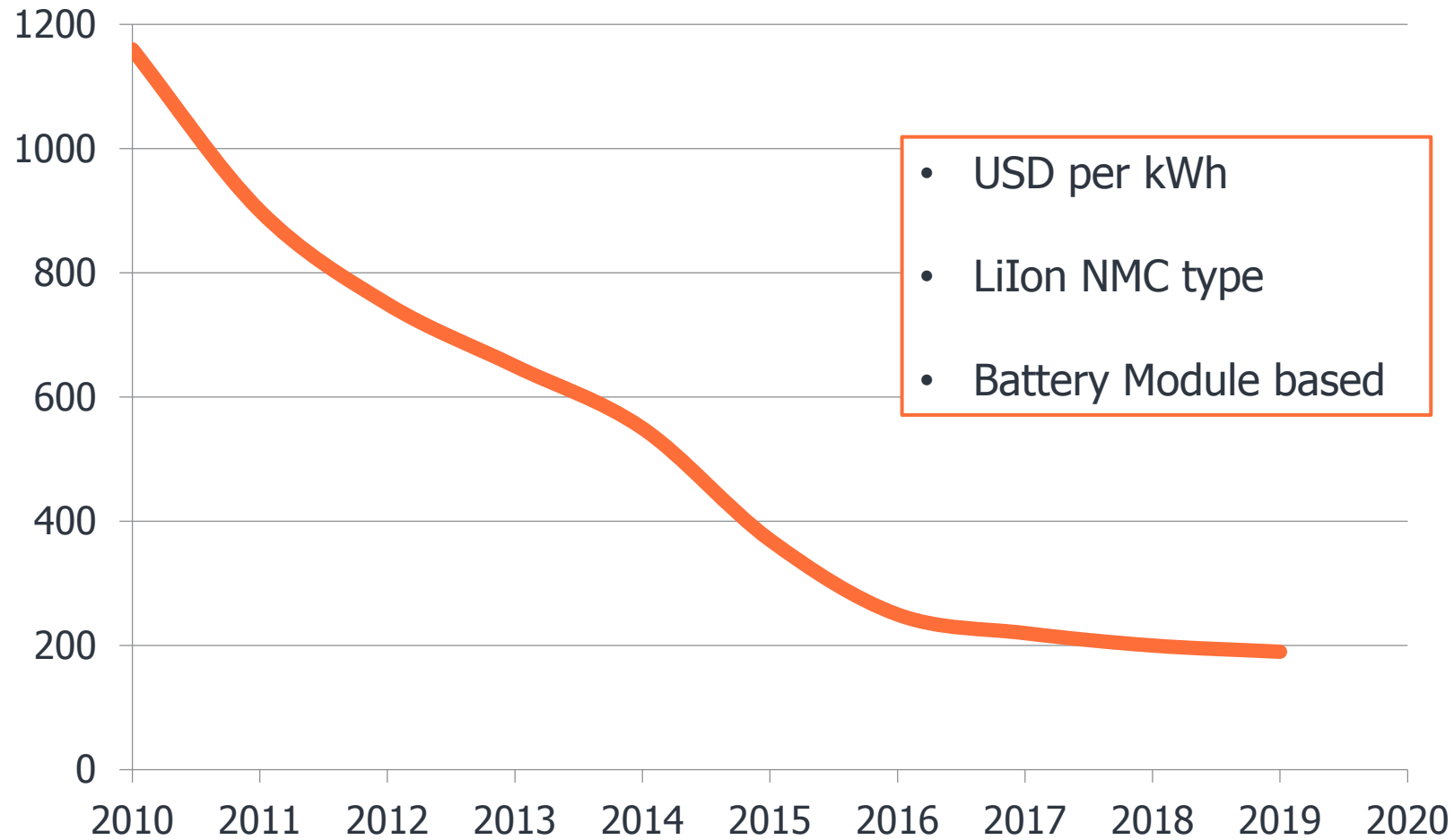


Source: Bloomberg New Energy Finance, press releases, Avicenne, USGS, IDTechEX, Wealthdaily, LME

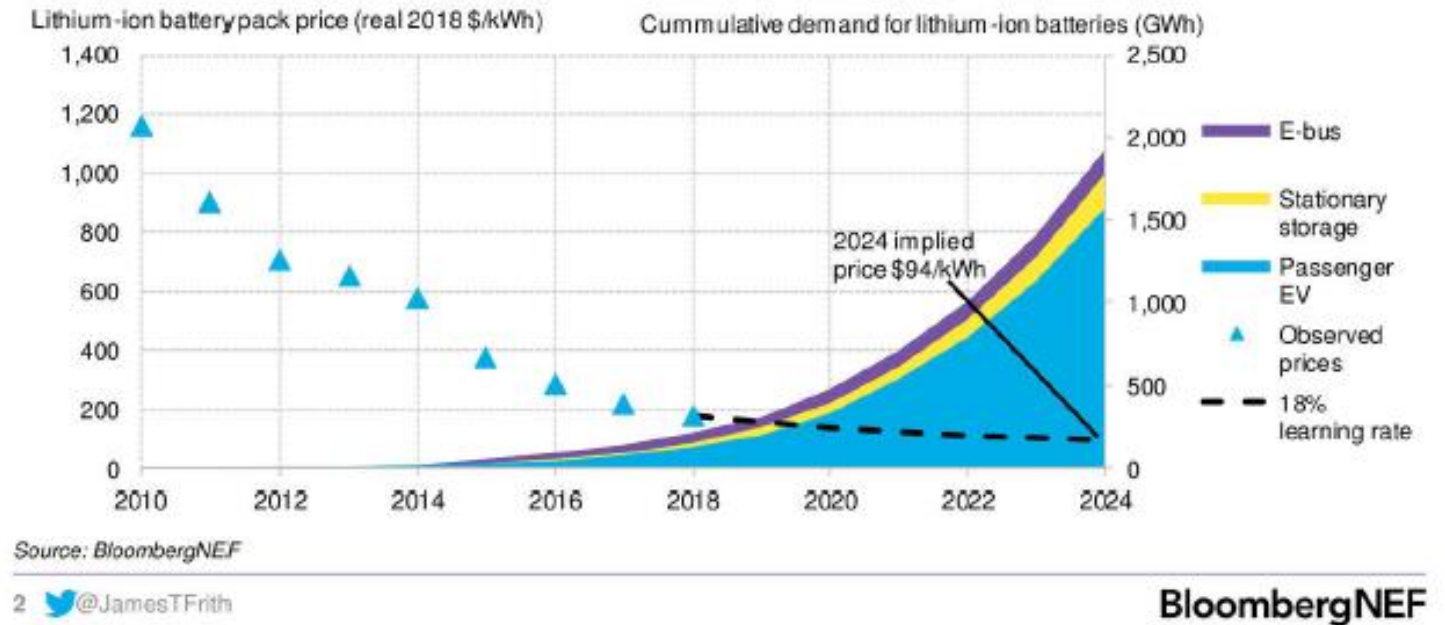
- global production of Li-Ion batteries per country
- including currently commissioning factories







- prices will stay around 150 \$/kWh for ESS
- difference between EV and ESS market
- local production will rise
- China dominant player






Thank you for your attention!

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