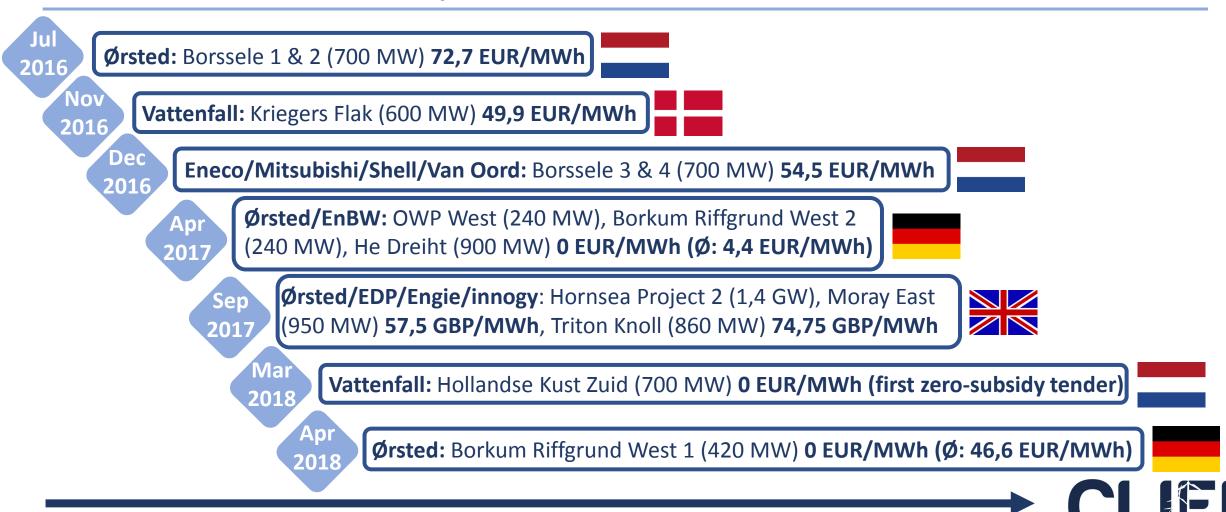
Offshore Wind Auctions in Europe - Consequences and Conclusions

Gunnar Herzig Managing Director - CLIFI GmbH

Berlin, May 4th, 2018



Cost reduction path for offshore wind



Changing views on offshore wind - 2014

Renewable energy

Rueing the waves



Britain is a world leader at something rather dubious



- "rather dubious"
- "staggeringly expensive"
- Prof Dieter Helm, economist at Oxford University: "among the most expensive ways of marginally reducing carbon emissions known to man"

CLIMATE FINANCE ADVISORY

Changing views on offshore wind - 2017



Hull of a wind behind it

Off the coast of England, wind power takes off

Falling costs indicate that an adolescent industry is coming of age



 "stunning drop in the cost of offshore wind"

"adolescent industry"

 "only a few years ago, economists derided offshore wind as a ludicrously expensive way of cutting carbon emissions"



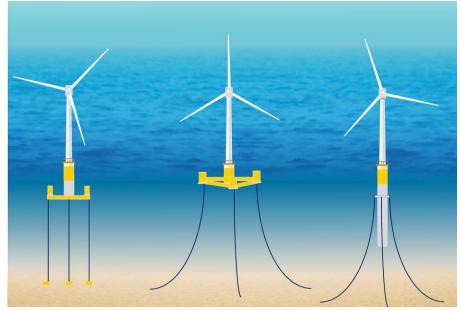
What does this mean for offshore wind?

Final breakthrough for offshore wind has fostered two global trends:

1. Global expansion



2. Floating offshore wind







Global expansion

Wind Power to Spare

The Enormous Energy Potential of Atlantic Offshore Wind



FR韓NTIER GROUP

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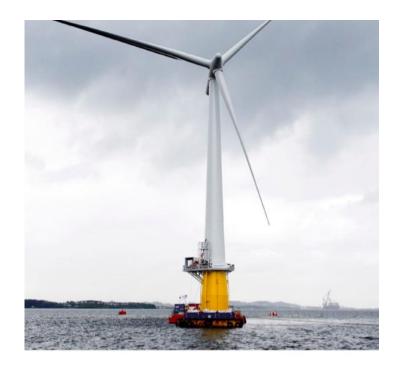
Environment America Research & Policy Center

March 2018

Executive Summary
Introduction
Atlantic Offshore Wind Is an Abundant Clean Energy Resource6
Offshore Wind Can Meet Much of the Region's Electricity Needs
Offshore Wind Can Power Electrified Heating and Transportation
Most Atlantic States Have Abundant Access to Offshore Wind in the Waters off Their Shores
Offshore Wind Technology Is Advanced, Affordable and Proven10
Offshore Wind Is Proven
Today's Offshore Wind Turbines Are Powerful and Technologically Advanced11
Offshore Wind Prices Are Falling Rapidly14
Offshore Wind Projects Are Proceeding All Along the Atlantic Coast16
Conclusion and Recommendations
Methodology21
Appendix
Notes



Floating offshore wind



Floating Offshore Wind Vision Statement

June 2017



KEY MESSAGES

1. FLOATING OFFSHORE WIND IS COMING OF AGE

Floating offshore wind is no longer confined to R&D. It has now reached a high 'technology readiness level.' It is also using the latest technology available in the rest of the offshore wind supply chain.

2. COSTS WILL FALL

Floating offshore wind has a very positive cost-reduction outlook. Prices will decrease as rapidly as they have in onshore and bottom-fixed offshore wind, and potentially at an even greater speed.

3. WE ARE A UNITED INDUSTRY

Europe has long been the global leader in offshore wind. Floating offshore wind will take advantage of cost reduction techniques developed in bottom-fixed offshore wind thanks to the significant area of overlap between these two marine renewable energy solutions.

4. FLOATING MEANS MORE OFFSHORE WIND

An increase in offshore wind installations is needed in order to meet renewable electricity generation targets set by the European Commission. Improving conditions for floating offshore wind will enhance the deployment of overall offshore wind capacity and subsequently support the EU in reaching the 2030 targets.

5. EUROPEAN LEADERSHIP NEEDS EARLY ACTION

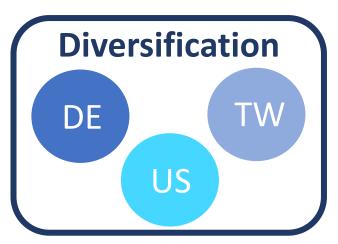
If Europe is to keep its global technological leadership in offshore wind, it needs to move fast to deploy floating offshore wind and exploit its enormous potential.



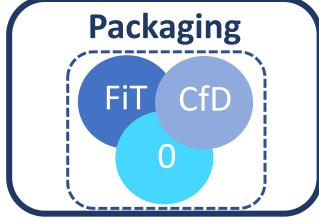
Future of offshore wind in post-subsidy world

How to address the electricity price risk?













Conclusion

 The killer cost argument against offshore wind has disappeared

 Cost reductions pave the way for global expansion and floating technology

 Industry must develop new approaches to adapt to post-subsidy world



PLAN B



Thank you!

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