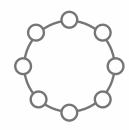


The Role of Flexibility and Virtual Power Plants in Modern Power Markets

Nicolas Sommer

Joint Meeting Hertie Energy and Environment Network (HEEN) and Strommarkttreffen

01. July 2016



Outline

NEXT Kraftwerke, Trading, and Flexibility

- > NEXT Kraftwerke
 - Who we are and what we do
- > Trading electricity on short-term markets
 - Which markets are we talking about?
 - Our activities
- Flexibility
 - Reactive and Proactive



WHAT IS A DIGITAL UTILITY?

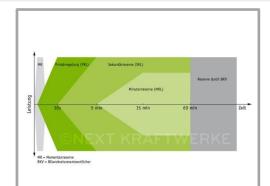


- > A VPP operates and markets power plants, without owning them!
- It's a platform where independent producers & consumers are connected to grid operators & markets through M2M communication



Being flexible: Prepared for what comes next

Earning opportunities in our business modell



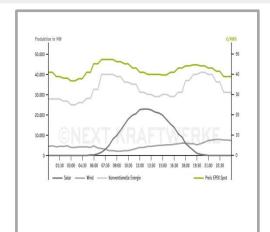
Reactive Flexibility

Stabilizing the grid and keeping the grid frequency at 50 Hertz.



Services

Optimal trade with remote-controlled units within the Market Premium Model.



Proactive Flexibility

(Short term) trading of power to use the units flexibility profitably.

- > Flexible production of bioenergy, hydro, etc.
- Demand Side Management



COMPANY DEVELOPMENT





PORTFOLIO

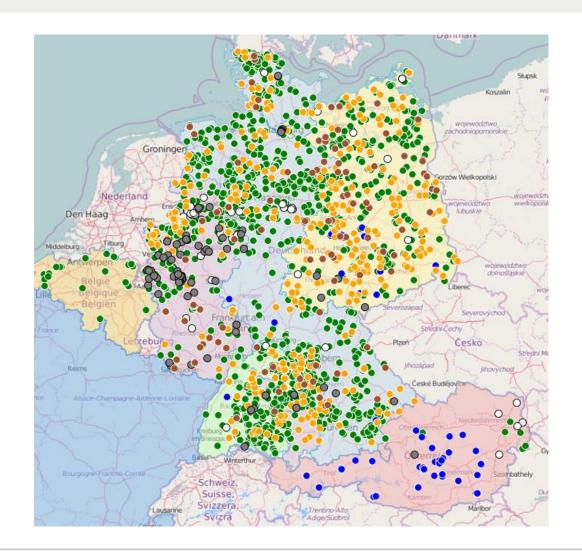
- Flexible Renewables (Bioenergy, hydro, etc.)
- DSM / Emergency Generators
- Solar power
- Wind power



^{*} The Next Kraftwerke portfolio comprises of renewable energy producers and large-scale power consumers in all control areas in Germany, Belgium & Austria



PORTFOLIO



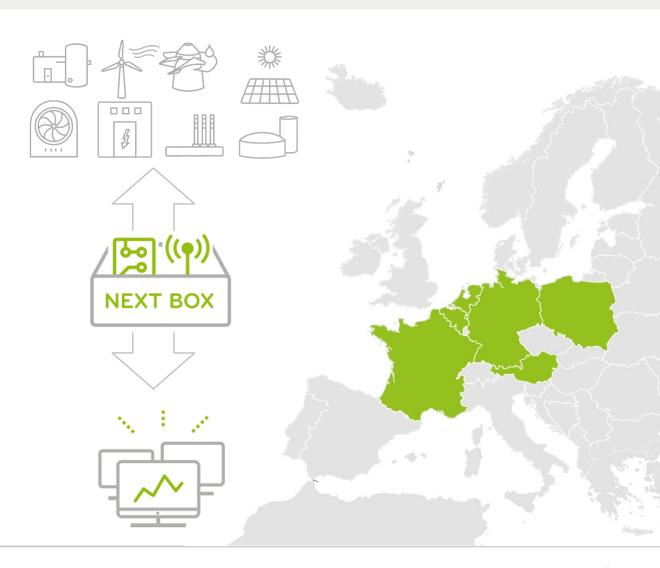


BEING DIGITAL: THINKING IN BITS AND WATTS

3,000 UNITS IN SIX COUNTRIES, 2,000 MEGAWATTS

LINKED VIA THE REMOTE CONTROL UNIT NEXT BOX

PROCESSED & ORCHESTRATED BY THE CENTRAL CONTROL SYSTEM





Outline

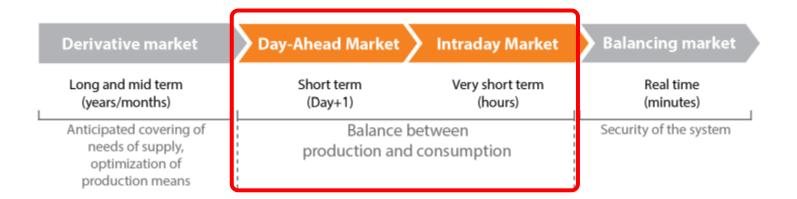
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German Wholesale Electricity Market

Timeline and Setup



DAY-AHEAD MARKET

- Energy with physical delivery on the next day
- Hourly auction at 12pm Quarter-hourly auction at 3pm
- > Sell your renewable forecast

INTRADAY MARKET

- Continuous trading with products close to real-time
- Sell / Buy forecast residuals

BALANCING MARKET

 Daily / Weekly Tender of reserve power products by the Transmission System Operator (TSO)



The Trading Workflow: A Closer Look

Markets and Deadlines

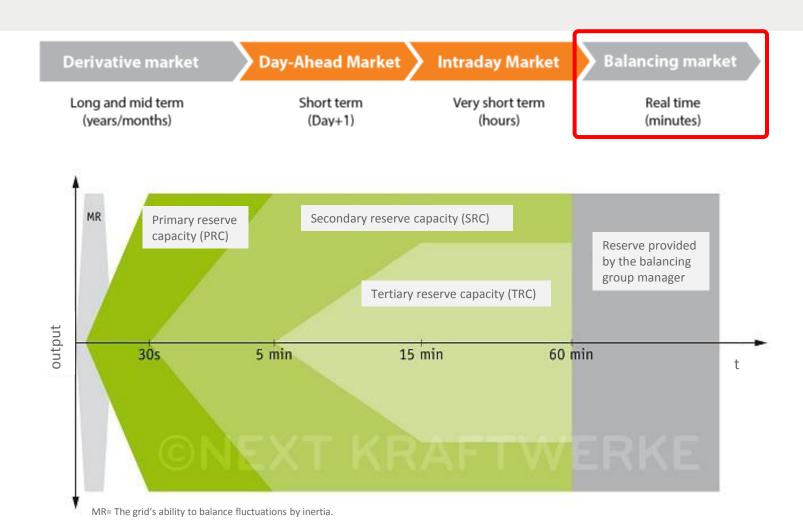


- Day-Ahead auction for hourly products
- Actual forecast → schedules → TSO grid planning
- Intraday auction for <u>quarter-hourly</u> products (→ PV)
- Continuous intraday for hourly and quarter-hourly products
- Periodic update of forecasts



Control Reserve

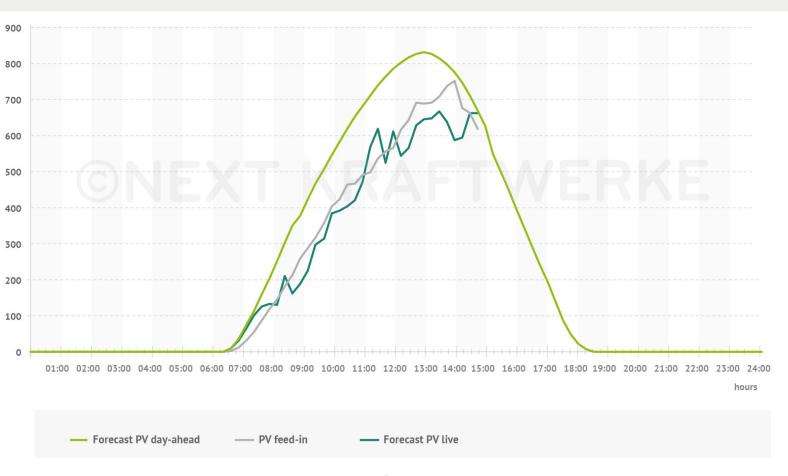
Stabilizing the grid and keeping the grid frequency at 50 Hertz





PV forecast

The Need for Management of your Portfolio in the Very-Short Term

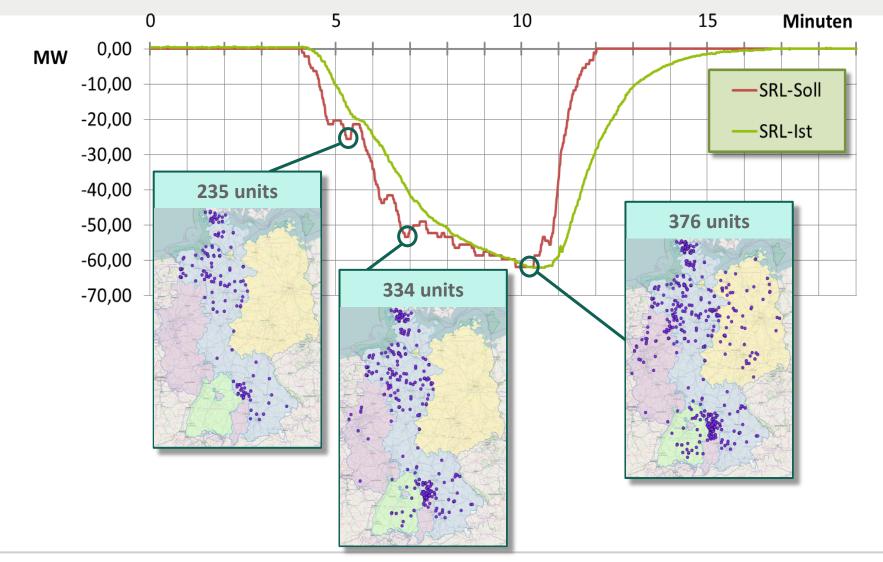


- ➤ Forecast errors need balancing → Expensive!
- Live-data is essential for high-quality forecasts



Balancing services – Flexibility by VPPs

How does it work?





Outline

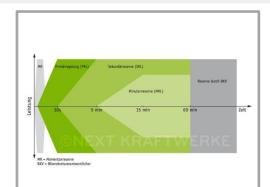
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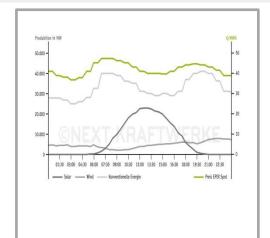
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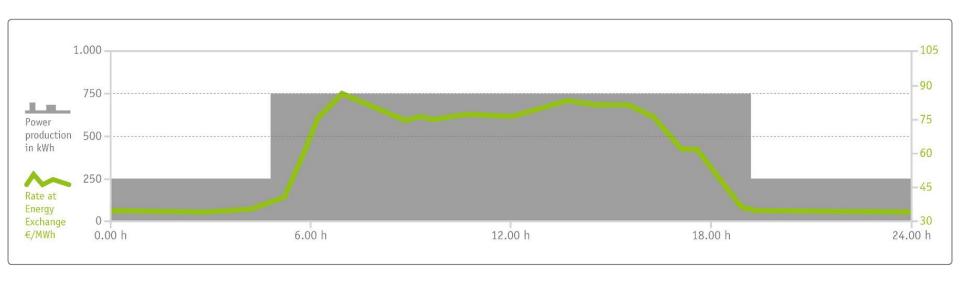
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Proactive Flexibility – Adjustment of Production (Day-Ahead)

Peak Load Operation

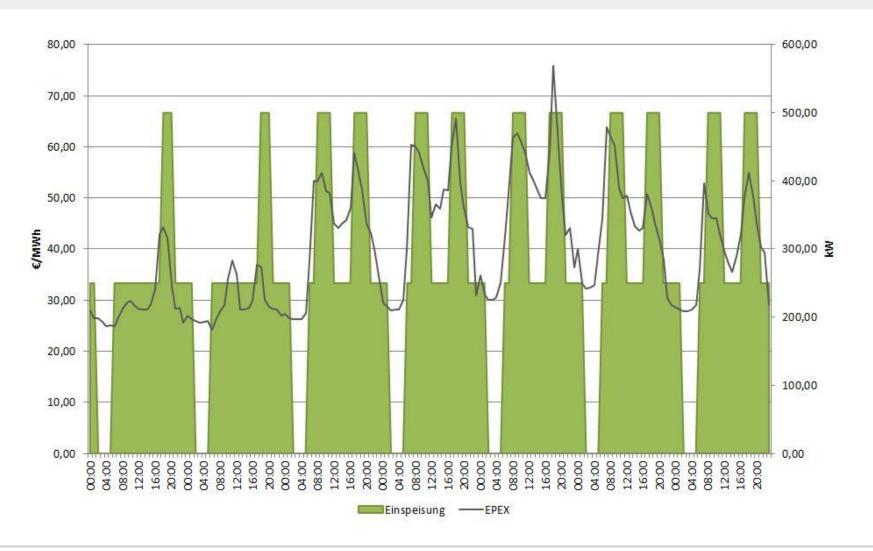


- ➤ High prices (Day-Ahead) → Ramp up production (and vice versa)
- Very flexible plants: Production adjustment on the basis of intraday-prices



Proactive Flexibility

Weekly schedule of biogas plant: Sa, 31.1.2015 until Fr, 6.2.2015





Intraday (Proactiv) vs. Balancing (Reactiv)

Development of the last years





Electricity markets deal very well with increasing RES



ABOUT

THE GOAL Making 100% renewable energy possible

THE PATH Digital, flexible, sustainable

THE STATUS One of the largest Digital Utilities in Europe

THE TEAM About 110 employees with a broad academic background

CONTACT Nicolas Sommer

Portfolio, Schedule and Balancing Group Manager

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